

# Welcome to

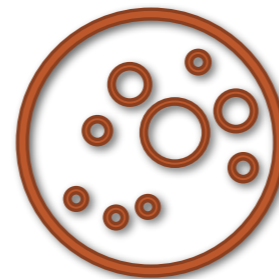
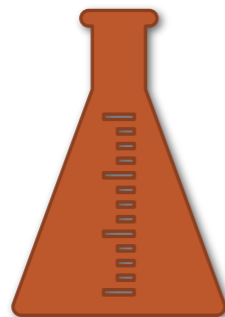
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Sourcing & Manufacturing Strategies  
In Excellence For Chemical, Cosmetical,  
Biotech and Pharma Industries!

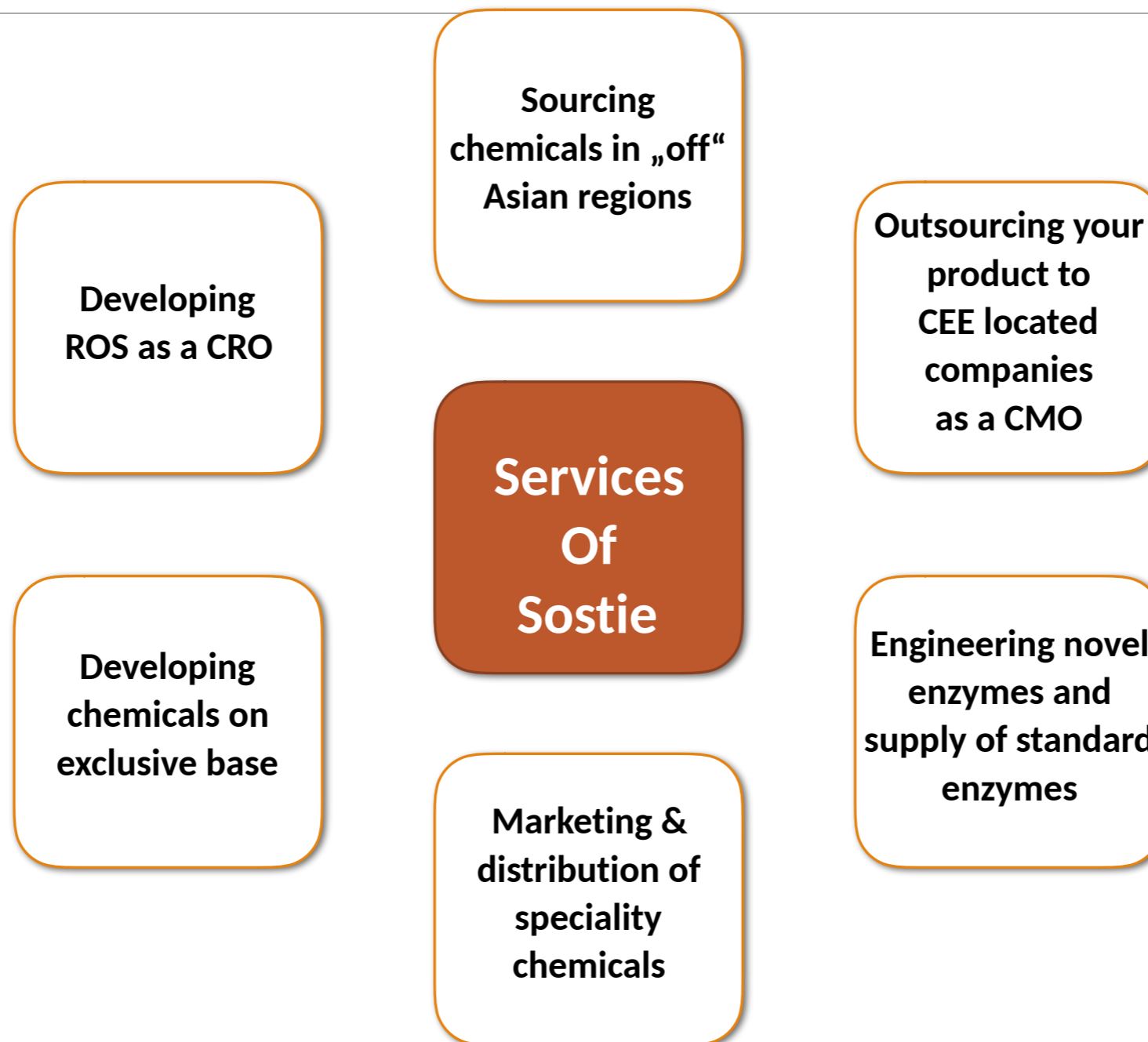
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**Sostie is an international acting service provider  
offering a full service package  
for the chemical, cosmetical, biotech and pharmaceutical industry!**



## Services Of Sostie

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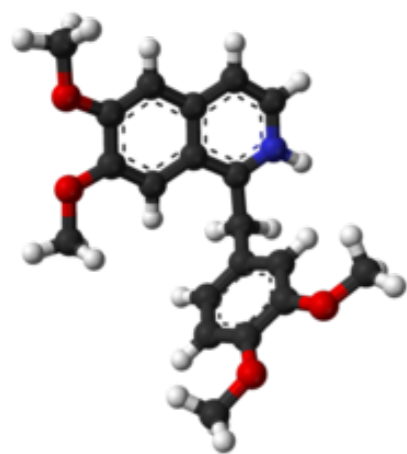


## Fields of Operation:

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- Specialty chemistry – Fine Chemicals
- Cosmetical / pharmaceutical Intermediates
- Electronical Industry (high purity products)
- cGMP Intermediates
- Biocatalysts
- Prostaglandine Intermediates
- HPAPI
- API – human/veterinarian (EP, JP, US, BP,...)
- CRO capabilities (ROS development/optimization)
- Rare Sugars
- Dyes - Diagnostics
- Essence of plants



## Our main Clients are:

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- Specialty chemistry manufacturers
- API manufacturer
- Electronical Industry
- Traders - Distributors
- Pharmaceutical Companies
- Diagnostic Companies
- Food Industry
- Cosmetic Companies
- Biotech Industry

## Where are our main Clients located?

- Europe
- US, Canada
- Japan, SE Asia
- South & Middle America



## How we act:

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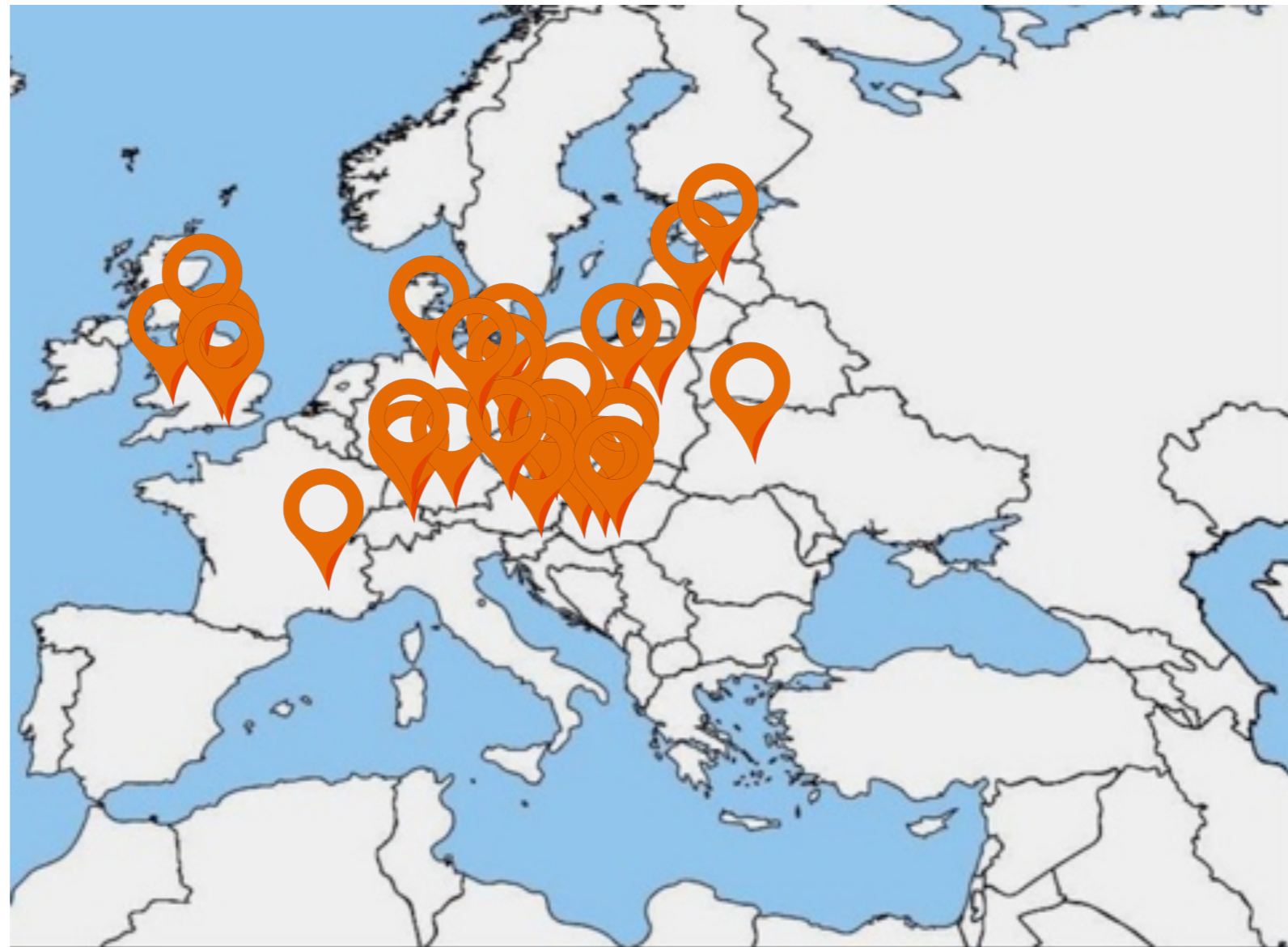
- taking your inquiry seriously with individual treatment and immediate action
- investigating our network and market and finding a manufacturer for your product(s) in CEE/US
- if required, we organize secrecy agreement between client and potential manufacturer
- supervising the whole process from your inquiry - to final delivery
- coordinating the supply contract direct between client and manufacturer
- working exclusively with Eastern/Central/Western European and US manufacturers
- reporting periodically about the status of the process and keep goals within time and budget plan

**and:**

**→ *we are marketing/selling products of and for clients for developing new markets***

## Where are our 50+ main manufacturing partners located in CEE?

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## Services our partners are offering:

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- **R&D, process development and CMO production of:**

APIs & cGMP Intermediates: from g to kg up to MT

NON GMP Intermediates & Fine Chemicals: from g to kg up to 100 MT



- **Production** of 20.000+ products on regular base (watch out our product list)
- **Enzyme engineering and Biocatalyst services**
- **Formulation**
- **Reach**
- **Toxicological investigation, testing & evaluation**



## Possible Chemical Reactions our partners can offer

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- Oxidation and Reduction including Complex Hydride
- Diazotisation and Sandmeyer Reaction
- Esterification and Saponification
- Cyclocondensation
- Nitration and Sulfonation
- Bromination, Chlorination and Iodination
- Alkylation and Acylation
- Organo Lithium and Grignard Chemistry
- Distillation and Controlled Crystallisation
- Phosgenation /handling of phosgene/ - aromatic isocyanates
- Optical resolutions
- Cryogenic and organometallic reactions
- High temperature reactions
- Hydrogenations
- Acid chloride preparations
- Carbene additions
- Friedel-Crafts reactions
- Isomerizations
- Cyanations
- and many more

## **R&D And Process Development Possibilities of our Partners:**

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### **Staff:**

from 2 employees up to 60 employees, depending on manufacturer, supplier and inquired project

### **Equipment:**

- laboratory scale, kilo labs, up-scaling from mg - kgs
- equipment from -90 up to 300 degree

### **Analytical systems:**

- GC / GC/MS
- LC / LC/MS
- AAS/ ICP
- NMR
- IR, Photometer, Karl Fischer etc..

**Some impressions from our partners:**





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**Your Solution!**  
**Your service provider!**  
**Your Long Time Partner !**  
**Always your best Alternative!**

**Thank you!**

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