

Welcome to



Sourcing & Marketing Strategies
In Excellence!

Sostie is an international acting service provider offering a full service package in sourcing requested chemical, cosmetical and pharmaceutical products from Eastern & Central Europe

We are a service provider in finding your best possible manufacturer in Eastern/ Central Europe and US using an existing and established network!

Our goal is to help chemical, pharmaceutical and cosmetical companies to become more independent from China & India with local or alternative suppliers!

Background of Sostie:

Managing Director: Michael Hanzl

- background: Chemistry
- after various sales and management positions - commercial Director of Austria API manufacturer
- build up a network of manufacturer in Eastern/Central Europe to replace Chinese and Indian suppliers
- 08.2014 founded Sostie, 03.2016 founded Sostie Inc.
- realization of clients projects APIs, cGMP Intermediates, Fine Chemicals, etc
- Goal is to create continuous business in a broad range in the chemical, cosmetic and pharmaceutical industries



Our Services:

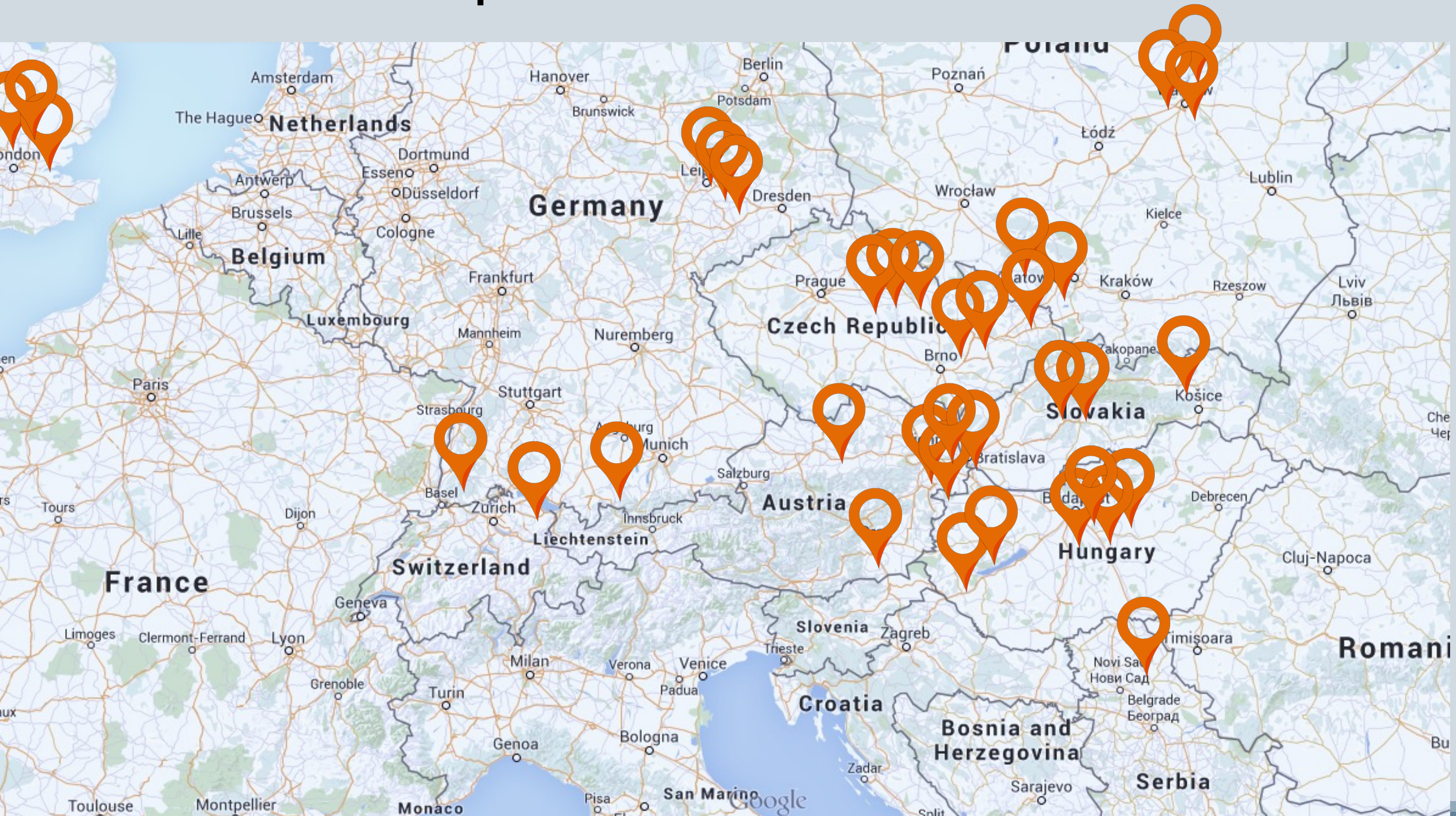
What we do:

- taking your inquiry seriously with individual treatment and immediate action
- investigating the market and finding a manufacturer for your product(s) in CEE/US
- if required, we organize secrecy agreement between you and potential partner
- supervising the whole process from your inquiry - to final delivery
- coordinating the supply contract direct between client and manufacturer
- working exclusively with Eastern/Central European and US manufacturers
- reporting periodically about the status of the process and keep goals within time and budget plan

and:

→ *we are marketing/selling products of and for clients for developing new markets*

Where are our 40 main manufacturing partners located in CEE?



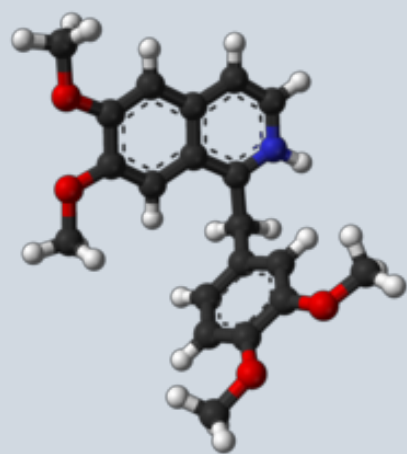
Possible Chemical Reactions:

- Oxidation and Reduction including Complex Hydride
 - Diazotisation and Sandmeyer Reaction
 - Esterification and Saponification
 - Cyclocondensation
 - Nitration and Sulfonation
 - Bromination, Chlorination and Iodination
 - Alkylation and Acylation
 - Organo Lithium and Grignard Chemistry
 - Distillation and Controlled Crystallisation
 - Phosgenation /handling of phosgene/ - aromatic isocyanates
- Salt Formation
 - Optical resolutions
 - Cryogenic and organometallic reactions
 - High temperature reactions
 - Hydrogenations
 - Acid chloride preparations
 - Carbene additions
 - Friedel-Crafts reactions
 - Isomerizations
 - Cyanations
 - and many more

Product range:



- Specialty chemistry - Fine Chemicals
- Cosmetical / pharmaceutical Intermediates
- Electronical Industry (high purity products)
- cGMP Intermediates
- Prostaglandine Intermediates
- HPAPI
- API - human/veterinarian (EP, JP, US, BP,...)
- CRO capabilities (ROS development/ optimization)
- Rare Sugars
- Dyes
- Essence of plants



Our main Clients:

- Specialty chemistry manufacturers
- API manufacturer
- Electronical Industry
- Traders - Distributors
- Pharmaceutical Companies
- Diagnostic Companies
- Food Industry
- Cosmetic Companies

Where are our main clients located?

- Europe
- US, Canada
- Japan, SE Asia
- South & Middle America



Discover our R&D And Process Development Possibilities of our Partners:

Staff:

from 3 employees up to 60 employees, depending on manufacturer, supplier and inquired project

Equipment:

- laboratory scale, kilo labs, up-scaling from mg - kgs
- equipment from -90 up to 300 degree

Analytical systems:

- GC / GC/MS
- LC / LC/MS
- AAS/ ICP
- NMR
- IR, Photometer, Karl Fischer etc..

Services our partners are offering:

- **R&D, process development and CMO production of:**

APIs & cGMP Intermediates: from g to kg up to MT

NON GMP Intermediates & Fine Chemicals: from g to kg up to 1



- **Production** of 10000 products on regular base (watch out our product list)
- **Formulation**
- **Reach registration**
- **Toxicological investigation, testing & evaluation**
- **Analytical Services**

Some impressions from our partners:





**Your Solution - Your Long Time Partner
Always your best Alternative!**

Thank you!

Sostie
In Austria:
Hanzl OG
Tullnerstrasse 45
A-3425 Langenlebarn
www.sostie.com
office@sostie.com
+436604672587

Sostie
In US:
Sostie Inc.
3665 Bonita Beach Road,
Suite 1-3
Bonita Springs, FL 34134
www.sostie.com
sales@sostie.com