

WELCOME TO



*Sourcing & Marketing
Strategies in Excellence!*

2020



ABOUT US



SOSTIE is an international acting service provider offering a full service package in sourcing requested chemicals, cosmetical and pharmaceutical products from the Eastern & Central Europe



We are a service provider in finding your best possible manufacturer in the Eastern, Central Europe & US using an existing and established network!



Our goal is to help chemical, pharmaceutical and cosmetical companies to become more Independent from China & India with local alternative suppliers!

Managing Director: Michael Hanzl

- ✓ Professional background: chemistry
- ✓ After various sales and management positions – commercial Director for the Austrian API manufacturer
- ✓ Build up a network of manufacturers in Eastern/Central Europe to replace Chinese and Indian suppliers
- ✓ 08.2014 founded SOSTIE, 03.2016 SOSTIE Inc.
- ✓ Since then – realization of clients projects of APIs, cGMP Intermediates, Fine Chemicals, etc.
- ✓ **Goal is to create continuous business in a broad range of the chemical, cosmetical and pharmaceutical industries.**

Our Services



We are:

- ✓ **taking your inquiry** seriously with the individual treatment and immediate action.
- ✓ **investigating the market and finding a manufacturer** for your product(s) in EE, CEE, US.
- ✓ if required, **we organize secrecy agreement** between you and the potential partner.
- ✓ **supervising** the whole process from your inquiry – to the final delivery.
- ✓ **coordinating** the supply contact directly between client and manufacturer.
- ✓ **working exclusively** with the Eastern/Central European and US manufacturers.
- ✓ **reporting periodically** about the status of the process and keeping goals within time and budget plan.
- ✓ **Finally, we are marketing/selling products of and for clients for developing new markets**

Possible Chemical Reactions:

Oxidation and Reduction including Complex Hydride
Diazotisation and Sandmeyer Reaction
Esterification and Saponification
Cyclocondensation
Nitration and Sulfonation
Bromination, Chlorination and Iodination
Alkylation and Acylation
Organo Lithium and Grignard Chemistry
Distillation and Controlled Crystallisation
Phosgenation/handling of phosgene/ - aromatic isocyanates

Salt Formation
Optical resolutions
Cryogenic and organometallic reactions
High temperature reactions
Hydrogenations
Acid chloride preparations
Carbene additions
Friedel-Crafts reactions
Isomerizations
Cyanations
And MANY more!

Product range:

Specialty chemistry – Fine Chemicals
Cosmetical/Pharmaceutical Intermediates
Electronical Industry (high purity products)
cGMP Intermediates
Prostaglandine Intermediates
HPAPI
API – human/veterinarian (EP, JP, US, BP etc.)
CRO capabilities (ROS
development/optimization)
Rare Sugars
Dyes
Essences of plants

Our Main Clients and Their Localizations



Specialty chemistry
manufacturers

API manufacturers

Electronical industry

Traders – distributors

Pharmaceutical companies

Food Industry

Cosmetic companies

From:

Europe

US, Canada

Japan, SE Asia

South & Middle America

Discover R&D and Process Development Possibilities at Our Partners:

✓ **Staff:**

from 3 up to 60 employees, depending on manufacturer, supplier and inquired project size.

✓ **Equipment:**

laboratory scale, kilo labs, upscaling from mg to kg range.
from -90C° up to 300C°.

✓ **Analytical systems:**

GC, GC/MS

LC, LC/MS

AAS/ICP

NMR

IR, spectrophotometry, Karl Fischer etc.

Services Our Partners are Offering:

- ✓ **R&D, process development and CMO production of:**
APIs & cGMP Intermediates: from g to kg up to MT.
Non-GMP Intermediates & Fine Chemicals: from g to kg up to 100 MT.
- ✓ Production of 10000 products on the regular base.
- ✓ Formulation
- ✓ REACH registration
- ✓ Toxicological investigations, testing & evaluation
- ✓ Analytical Services

LET'S GET IN TOUCH!



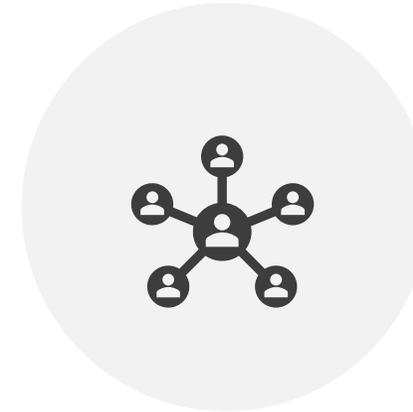
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